## The Andover Beacon

## Rate Card - Revised July 13, 2018

The Andover Beacon is a nonprofit newspaper devoted to the needs of the community of Andover, NH. It is mailed at no charge to every Andover postal address and is available by subscription outside of Andover.
Format: Tabloid Frequency: Monthly, except for combined Dec/Jan issue Circulation: 1,650 by USPS to all Andover mailing addresses, suscribers, and local schools, businesses, etc. Online: An exact copy of every issue of The Andover Beacon, including all its ads, is available online at AndoverBeacon.com. The website also contains this rate card and other information about the Beacon.

## Display Advertising

## Ad Deadline

$15^{\text {th }}$ of the month preceding month of publication.

## Payment Terms

All ad charges are due when order is placed.

## Multiple Run Discounts

2 or 3 issues purchased
4,5 , or 6 issues purchased
5\% discount

7,8 , or 9 issues purchased
$10 \%$ discount

10,11 or 12 issues purchased $20 \%$ discount

## Andover Nonprofits

No charge for one sixteenth-page b\&w ad per issue, or 40\% off the one-month rate of all other ad sizes.

## Other Nonprofits

$20 \%$ off the one-month rate.

## Display Ad Placement

Special placements (when available): \$20

## Display Ad Development

Simple typesetting and layout: no charge
TIFF or PDF files (300 dpi): no charge Scans: $\$ 10$ each.
Custom work: $\$ 12$ min., \$50/hr

## Contact Us

## Ad Sales Team

## Beacon Office

Ads@AndoverBeacon.com • 735-6099
Connie Powers
Connie@AndoverBeacon.com • 763-1275

## Ad Creative

## Steve Foley

Steve@AndoverBeacon.com

## Monthly Drawings

Any business can donate merchandise or gift certificates to be given away in random drawings from our list of local supporters. Businesses that donate merchandise will be recognized each month in the Beacon.

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## Ad Rates

## Black \& White Ad Rates

| Ad Size | 1 issue | 3 issues-5\% <br> discount | 6issues-10\% <br> discount | 12 issues <br> $-20 \%$ discount |
| ---: | ---: | ---: | ---: | ---: |
| 1/16 page | $\$ 26.40$ | $\$ 75.24$ | $\$ 142.56$ | $\$ 253.44$ |
| 1/8 page | $\$ 48.40$ | $\$ 137.94$ | $\$ 261.36$ | $\$ 464.64$ |
| 3/16 page | $\$ 67.10$ | $\$ 191.23$ | $\$ 362.34$ | $\$ 644.16$ |
| 1/4 page | $\$ 86.90$ | $\$ 247.66$ | $\$ 469.26$ | $\$ 834.24$ |
| 1/2 page | $\$ 174.90$ | $\$ 498.46$ | $\$ 944.46$ | $\$ 1,679.04$ |
| Full page | $\$ 317.90$ | $\$ 906.01$ | $\$ 1,727.46$ | $\$ 3,051.84$ |

## One Spot Color Ad Rates

| Ad Size | 1 issue | 3 issues-5\% <br> discount | 6issues-10\% <br> discount | 12 issues-20\% <br> discount |
| ---: | ---: | ---: | ---: | ---: |
| 1/16 page | $\$ 52.80$ | $\$ 150.48$ | $\$ 285.12$ | $\$ 506.88$ |
| 1/8 page | $\$ 96.80$ | $\$ 275.88$ | $\$ 522.72$ | $\$ 929.28$ |
| 3/16 page | $\$ 113.30$ | $\$ 322.90$ | $\$ 611.82$ | $\$ 1,087.68$ |
| 1/4 page | $\$ 130.90$ | $\$ 373.06$ | $\$ 706.86$ | $\$ 1,256.64$ |
| 1/2 page | $\$ 262.90$ | $\$ 749.26$ | $\$ 1,419.66$ | $\$ 2,154.84$ |
| Full page | $\$ 477.40$ | $\$ 1,360.59$ | $\$ 2,577.96$ | $\$ 4,583.04$ |

## Full Color Ad Rates

| Ad Size | 1 issue | 3 issues-5\% <br> discount | 6 issues-10\% <br> discount | 12 issues-20\% <br> discount |
| ---: | ---: | ---: | ---: | ---: |
| 1/16 page | $\$ 92.40$ | $\$ 263.34$ | $\$ 498.96$ | $\$ 887.04$ |
| 1/8 page | $\$ 169.40$ | $\$ 482.79$ | $\$ 914.76$ | $\$ 1,626.24$ |
| 3/16 page | $\$ 193.60$ | $\$ 551.76$ | $\$ 1,045.44$ | $\$ 1,858.56$ |
| 1/4 page | $\$ 217.80$ | $\$ 620.73$ | $\$ 1,176.12$ | $\$ 2,090.88$ |
| 1/2 page | $\$ 437.80$ | $\$ 1,247.73$ | $\$ 2,364.12$ | $\$ 4,202.88$ |
| Full page | $\$ 795.30$ | $\$ 2,266.60$ | $\$ 4,294.62$ | $\$ 7,634.88$ |

## Preprinted Inserts

We can insert preprinted flyers, brochures, etc. up to 8.5 s x 11 " into the quarter fold of the Beacon. Advertiser is responsible for printing the material and shipping it to our printer by the 20th of the month preceding month of publication.

| Ad Size | 1issue | 3issues-5\% <br> discount | 6issues-10\% <br> discount | 12 issues-20\% <br> discount |
| :---: | :---: | :---: | :---: | :---: |
| Insert | $\$ 174.90$ | $\$ 498.46$ | $\$ 944.46$ | $\$ 1,679.04$ |

If the insert weighs half an ounce or more (three sheets of 20 lb . copier paper), there is an additional charge of $\$ 49$ per ounce to cover postage costs.

## Mechanical Specifications

| Ad Size | Horizontal (WxH) | Vertical ( $\mathrm{W} \times \mathrm{H}$ ) | Golden (WxH) |
| :---: | :---: | :---: | :---: |
| 1/16 page | 5.125 " x 1.8125" | 2.5 " x 3.75" |  |
| 1/8 page | 5.125" x 3.75" | 2.5 " x 7.625" |  |
| 3/16 page | 7.75" x 3.75" | 5.125" $\times 5.6875$ " |  |
| 1/4 page | 10.375" x 3.75" | 5.125" x 7.625" | 7.75" x 4.71875" |
| 1/2 page | 10.375" x 7.625" | 5.125" x 15.375 " | 7.75" x 9.5625" |
| Full page | 10.375 " x 15.375" |  |  |
| Insert | maximum 8.5" x 11" finished size |  |  |

Please send B\&W creative if you've purchased a B\&W ad. If you send color, we will use automated conversion software to turn it to B\&W. We cannot be responsible for how the ad looks after conversion.


[^0]:    Community Publishing of Service. We assume no liability Andover, Inc., PO Box 149, beyond the cost of the ad for the Andover NH 03216, (603) consequences of The Andover 735-6099, doing business as Beacon being delivered to the The Andover Beacon, is not responsible for errors in ads supplied digitally or as cameraready copy. If we make an error in an ad we prepare, we will reprint the corrected ad at no cost.
    Ads cancelled after the deadline will be charged $50 \%$ of the cost of the ad.
    Changes or corrections to ads after the deadline, when possible, will be charged at our rate for custom ad development. We are not responsible for delays in delivery to our readers once The Andover Beacon has been delivered to the US Postal

