

ON THE BALLOT - MARCH 12

Select Board

3 Year Term - Vote for 1

James Delaney, Sr.

I am running for re-election as your Selectman.

A little history for those of you who don't know me:

In the 1980's, I served one term on the school board and I was also the Recreation Director;

I spent two terms on the Zoning Board;

I was elected for one term to the Budget Committee;

I have served three years on the Budget Committee as the Ex Officio.

I have strived for six years to keep the budget down and still make sure the town of Andover moved ahead with projects that needed to be done. We installed a new type of Highway Dept. and I'm glad to say that, in my opinion, it has worked out better than expected. They have run



basically on a flat budget and gotten three times the amount of work done. This year there is a small increase due to the White Oak pit problem and there will be an article in the Beacon to explain that.

I would appreciate your vote. Thank you.

Bill Keyser (Write In)

I have served 2 terms as a selectman I have served on the zoning board for a number of years

I have served on the budget committee for a number of years

I am also a cemetery trustee presently

I am a member of the American Legion Post 101 here in Andover

I am a life member of the VFW in Franklin

I am also a 40 year member of the Masonic Fraternity in Franklin

I live on Maple Street in East Andover with my wife Althea

I will listen to see what is going on for projects and go from there. I know the select board is a 3 person board and no one person makes decisions.

I would appreciate your vote in March. Thank You,

Town Clerk, Tax Collector

3 Year Term - Vote for 1

Bonnie Wesley

My name is Bonnie Wesley and I am running for the office of Town Clerk/Tax Collector. It has been my pleasure to serve as Deputy and as interim for the last 4 ½ years. This job requires so much more knowledge than just vehicle registrations. Some of the other tasks performed are: dog licensing, boat registrations, birth, death, divorce and marriage certificates. There are also marriage licenses, notary services, tax preparation and collection, maintaining Town records and numerous reports for both the DMV and the Department of Revenue. The biggest challenge is preparing for elections. Every day is a learning experience.

I moved to Andover in 2000 for work at Jefferson Pilot (now Lincoln National) as a computer programmer. I have a grown son, Sam, who comes to visit often. I've been retired and widowed since 2012. Because I'm a people person, staying at home was not an option, I accepted the job as deputy and have enjoyed it ever since.

Mary Anne Levesque

It has been my pleasure and privilege to live in East Andover since 1999, where I've enjoyed both our wonderful community and the opportunity to participate in the directly democratic form of government that makes life in a New Hampshire town so unique. From the beginning I have consistently been involved in town affairs. I've unfailingly attended town meetings and likely many of you will know my voice because I have not been silent on the issues that confront us.

For the last twelve years it has been my pleasure and privilege to serve on the budget committee. Among my peers I have done the difficult task of keeping costs down while providing town services. Common sense, experience and dedication are what I bring to this position.

By way of background, I am currently a technician for the gas company. I have an Associate's Degree in electronics and I've worked as an electronics technician. I've also been a line cook and an eighteen-wheeler truck driver. Clearly, I know what hard work means and I know how to make ends meet financially even in tough times. I know the difference between a want and a need when difficult choices must be made. When the town spends excessively taxes go up and folks are having a hard enough time already. I'm a hard worker and I hope you'll give me the chance to continue to work for you.

2 year term, Vote for 1

Todd Goings

No statement submitted.

Library Trustee

3 year term, Vote for 2

Susan Chase

Having served for two terms on the Board of Library Trustees, I'd welcome the opportunity to serve for a third term.



I've served as library treasurer for the last six years and am glad to continue in that role. I'm proud of the growth of our two libraries during that period: we've expanded the number of special speakers and programs offered to the community, increased the energy efficiency of both libraries, begun to address the technical and space needs of both of our libraries and continue to offer a wide selection of books to Andover residents of all ages and reading tastes. I'd enjoy continuing

See Ballot on page 13

Budget Committee

3 year term - Vote for 2

Jim Hersey

Andover is the town that I grew up in many years ago. I moved back to Andover in 2016 after working the family farm since 1987. We are a 4th generation working farm in East Andover.

My budget experience accumulated through my life experience and while serving on the Laconia school board, in addition to serving three years on the Laconia school board budget committee. I was also appointed to serve a one year term on the Andover town budget committee in 2018.

I am a common sense fiscal conservative, who believes in budgeting within my means and believe that others should follow suit as well. The town budget should reflect the needs of all the tax payers, reflecting the needs and not the wants. Tax increases need to be kept to a minimum and budgets for town and schools do not always have to increase each year.

I am committed to keeping Andover a small, progressive town. One that provides the essential services in keeping with what the tax payers can afford, while getting the most value out of what we spend. I look forward to serving the Andover community.

Your Financial Advisor Can Do Some "Life Coaching"

Life coaches – not surprisingly – strive to improve the quality of life of their clients. And financial professionals essentially embrace the same mission. So, if you decide to hire a financial advisor, you should expect to receive some "coaching" as you work toward all your important objectives, such as sending your kids to college, enjoying a comfortable retirement and leaving a legacy that can benefit the next generation.

What tips from life coaches might you also get from your financial advisor? Here are a few:

- *Create a plan.* A life coach can help you create a plan for your future, taking into account your career aspirations, relationships, hobbies, charitable activities and so on. And a financial advisor will also take a "holistic" approach by looking at many elements – including your age, income, family responsibilities and desired retirement lifestyle – to create a long-term investment strategy. Of course, you may need to adjust this strategy in response to changes in your life, but it can still serve as an overall map on your journey toward your financial objectives.

- *Identify and prioritize goals.* A life coach will help you identify and prioritize your life goals, whether they are personal or professional. And your financial advisor can help you do the same with your financial goals. For example, your goal of retiring comfortably at age 65 may take precedence over your wish to purchase a vacation home.

As such, you will need to focus your efforts first on the retirement goal,

and then, if it appears likely that you will meet that goal, you can devote the resources necessary for your vacation home by the mountains or the sea. You may even be willing to accept a lesser goal, such as renting, rather than owning, your vacation residence.

- *Move beyond your comfort zone.* A trained and experienced life coach can help you recognize your perceived limitations—and move beyond them. For instance, if your new job requires that you make many presentations, but you are nervous about public speaking, your life coach may offer techniques to help you get past this fear—to move you out of your "comfort zone," so to speak. This same scenario could play out in your interactions with your financial advisor. If you happen to be a cautious and risk-averse person by nature, you might be inclined to bring those same traits into the investment arena. But a competent financial advisor—one who truly has your best interests in mind—will likely warn you that you will have trouble achieving your financial objectives if you try to avoid all risk by sticking exclusively with so-called "safe" investments, which do not offer much growth potential. Instead, your advisor will help you incorporate your risk tolerance, along with your time horizon and your short- and long-term goals, to help shape an investment mix appropriate for you. Such a mix may well include those "safe" investments, but it would also contain a reasonable percentage of growth-oriented ones.

Whether it's self-improvement or your financial future, you can benefit from good coaching—so take full advantage of it.

This article was written by Edward Jones for use by your local Edward Jones Financial Advisor.

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